

## **CEDAR KEY WATER AND SEWER DISTRICT NOTICE OF PUBLIC MEETING**

Notice is hereby given that at 5:01 PM on October 24, 2023, the Cedar Key Water and Sewer District (“District”) will hold a public meeting at the District’s office, 510 3RD STREET, CEDAR KEY, FL 32625, to which members of the public are invited to attend and participate. A copy of the draft agenda is listed below, The District may consider and take action with respect to matters not listed on the draft agenda.

1. Call to order
2. Pledge and Prayer
3. Public Comment
4. Adoption of Agenda
5. Signal Restoration Proposal for District Office Building
6. Discussion of General Manager Applicants
7. Commissioner Comments
8. Public Input
9. Adjourn

If a person decides to appeal any decision made by the District with respect to any matter considered at the meeting, such person will need a record of the proceedings and may need to ensure that a verbatim record is made, including the testimony and evidence upon which the appeal is made. In accordance with the Americans with Disabilities Act, persons needing special accommodations or an interpreter to participate in the meeting should contact the District Office at (352) 543-5285 at least three (3) business days prior to the dates of the hearing.

# Cedar Key Water and Sewer District Board of Commissioners Agenda Request

Date of Meeting: October 24, 2023

Date Submitted: October 18, 2023

To: Cedar Key Water and Sewer District Board of Commissioners

From: Evan Rosenthal, District Attorney  
James McCain, General Manager

Subject: Board Direction Concerning Signal USA, LLC Proposal for Restoration and Repair of District Office Building

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**Statement of Issue:**

This agenda item requests Board direction concerning a proposal from Signal USA, LLC (“Signal”) to perform restoration and reconstruction of the District’s office building for damages resulting from Hurricane Idalia.

**Background and Analysis:**

Signal is a restoration services contractor that appears to be a preferred provider for the District’s insurance carrier. Signal has been performing water remediation and mitigation work on the District’s office building pursuant to an agreement between Signal and the District that was signed by the General Manager on September 12.

Recently, Signal submitted a proposal to the District to provide comprehensive restoration of the District’s office building, including roofing work, drywall work, and replacement of office equipment such as desks and cabinets (Attachment 1). The proposal includes a detailed schedule of the work to be performed and unit pricing. The total amount of the proposal is \$115,142.44. As of this writing, the District’s insurance carrier is currently reviewing the proposal, and the insurance carrier has indicated that they are negotiating the scope and cost with Signal.

Staff requires Board direction regarding how to proceed with respect to the Signal proposal. There are several issues for consideration, discussed below.

1. Does the Signal proposal sufficiently cover all of the District’s losses related to the office building?

It is important to note that neither Signal nor the District’s insurance carrier represent the interests of the District. The District needs to ensure that the proposal sufficiently covers the losses

and damages to the office building and its contents that resulted from the Hurricane. One option for the District to consider is retaining a public adjuster or a contractor for the purposes of evaluating the sufficiency of the proposal and representing the District's interests in negotiations with the insurance carrier.

Public adjusters charge a fee for their services which is statutorily capped at 10% of the recovery following declared emergencies. If the Board wants to proceed with retaining a public adjuster, it should procure those services pursuant to the District's purchasing policy.

2. Does the District want to utilize Signal to perform the work?

Signal was suggested to the District by its insurance carrier and they appear to be a preferred provider of the insurance carrier. However, the District can use any contractor of its choosing to perform the required work.

3. Does the District want to enter into an assignment of insurance benefits to Signal?

The proposed Signal contract contains several elements that are characteristic of an assignment of insurance benefits agreement ("AOB"). In an AOB, the insured assigns its rights and benefits under its insurance policy to a third-party contractor. The AOB gives the third-party contractor the authority to file the claim, make repair decisions, and collect payments directly from the insurance carrier without the involvement of the insured.

Here, the Signal proposal calls for the District to assign all of its rights and interest in any insurance proceeds paid by its insurance carrier to Signal. The contract also appears to require the District to pay any insurance deductible to Signal and provides that the District is responsible for any costs not ultimately covered by insurance.

There are advantages and disadvantages to an AOB. The advantage is primarily a reduced administrative burden in overseeing the claim and the repairs. The disadvantage is a loss of control over the work. The work is performed to the satisfaction of the contractor and the insurance company, rather than the District.

Direction is needed from the Board regarding whether it wants to pursue an AOB agreement with Signal (or another contractor selected by the District). As referenced above, the proposed Signal contract contains elements of an AOB, but it is ultimately not entirely clear whether that is what is being proposed. Clarification is needed from Signal regarding their intent. Further, to the extent the Board wants to pursue an AOB, the current proposal is not consistent with Section 627.7152, Florida Statutes, which governs assignment of benefits agreements. For instance, pursuant to the statute, the contractor is prohibited from seeking any compensation from the District that exceeds the amount of the District's insurance deductible.

If the Board wishes to pursue an AOB arrangement with Signal, staff and the General Counsel will negotiate a more suitable contract with Signal that meets the requirements of the statute. If the Board does not want to assign its benefits but does want to utilize Signal to perform the work, General Counsel will draft a more suitable contract to better protect the District, which will be brought to the Board for consideration at a future meeting.

**Attachments:**

1. Signal USA, LLC Proposal for Restoration Work



**PROPERTY RESTORATION AGREEMENT**

CBC1261258 / CGC1530684 /

General Contractor Licenses #: MRSR4625

The undersigned Owner(s) or Authorized Agent of the Owner(s) ("Owner") enters into this Agreement (the "Agreement") with Signal USA, LLC ("Signal" or "Contractor") to perform one or more services (the "Services") described herein, including any Change Orders mutually agreed by Owner and Contractor:

**Name of Owner(s):** Cedar Key Water and Sewer District

**Name of Property:** Cedar Key Florida Administration Building

**Project Address:** 510 3rd Street - Cedar Key, FL 32625

**Owner(s) Address (If different):** \_\_\_\_\_

**AUTHORIZATION FOR SERVICES:** Owner directs and authorizes Contractor to provide the Services designated and invoiced as below:

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> <b>Emergency Services</b>   | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |
| <input type="checkbox"/> <b>Demolition</b>   | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |
| <input checked="" type="checkbox"/> <b>Mitigation</b><br><i>Dewatering / Dehumidification / Moisture Mapping</i>   | <input type="checkbox"/> Xactimate Estimate | <input checked="" type="checkbox"/> Signal's T&M Rate Schedule |
| <input type="checkbox"/> <b>Mold Remediation</b><br><i>Services will only be done to current industry standards (IICRC 500, NYC Guidelines or similar current standard).</i> | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |
| <input type="checkbox"/> <b>Reconstruction</b>   | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |
| <input type="checkbox"/> <b>Contents:</b>  |   |  |
| <input type="checkbox"/> Inventory   | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |
| <input type="checkbox"/> Cleaning  | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |
| <input type="checkbox"/> Storage   | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |
| <input type="checkbox"/> Pack Out  | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |
| <input type="checkbox"/> <b>Other:</b> _____   | <input type="checkbox"/> Xactimate Estimate | <input type="checkbox"/> Signal's T&M Rate Schedule            |

**Owner directs and authorizes Contractor to provide the Services as follows:**

- Immediately proceed                      *OR*                       Only proceed when Insurer authorizes Services\*  
*\*Owner waives and releases Contractor from any and all negligence, damage, or delay claims caused by the Owner's decision to not allow Contractor to immediately proceed with emergency services or if work approval delays are caused by their Insurer.*

- Down Payment:** \$ \_\_\_\_\_  
*\*Services will not be initiated until down payment is received in full.*

**PAYMENT FOR SERVICES:** Owner agrees to pay for the Services based on the rates set forth in Signal's T&M Rate Schedule or Xactimate® Estimates attached hereto, as designated above. In addition, Contractor shall be responsible for payment of all applicable taxes, including but not limited to, sales tax. Owner shall immediately tender all insurance payments to Contractor as produced by the Owner's Insurer for Contractor's services. Owner assigns their right, title, and interest in any insurance proceeds paid by their Insurer for Contractor's Services. All Services that are not paid for by Owner's insurance policy, including but not limited to, non-covered claims, uninsured code-upgrade work, depreciation, and insurance deductibles, shall be paid directly by Owner to Contractor within thirty (30) days of the invoice date. All payments to any Subcontractor, without limitation, is

2490 Industrial Row  
 Troy, MI 48084

absolutely contingent upon Contractor’s receipt of payment for that Subcontractor's work. Owner shall timely deliver payments to Contractor by one of the following methods: (i) wire transfer (preferred method – see wire transfer instructions attached to this Agreement), or (ii) check or certified funds delivered to Signal Restoration, Attn: Accounts Receivable Dept., 2490 Industrial Row, Troy, Michigan 48084-7005.

**INSURANCE:** Owner authorizes Contractor to communicate directly with Owner’s Insurance Company, Agent, Adjustor, and any related parties, regarding this Project. Owner will also share all relevant insurance loss documents with Contractor. Contractor is not Owner’s Insurance Adjuster and is not responsible for filing insurance claims, or proof of loss for any insurance claim.

**CONTRACTOR’S SERVICES:** Signal will perform the Services in a good and workmanlike manner in accordance with current industry standards and to local code to pre-loss condition. Contractor will have a policy of insurance in full force for auto, workers compensation and commercial general liability. Contractor will comply with all applicable local, state, and federal laws, including safety standards (OSHA). Upon completion of the Project and receipt of full payment from Owner, Contractor will provide a one-year Workmanship Warranty and will assign to Owner all assignable Manufacturer Warranties (if any) if Contractor is paid in full and the Property Restoration Agreement is fully signed. Owner must notify Contractor, in writing, within five (5) days (of substantial completion) of any defective work claims (punch list), and Contractor shall, upon validation of those claims, fix them to industry standards or contract specifications. Contractor will indemnify Owner from any damage, death, injury, or lien claims caused by Contractor’s negligence or it’s Subcontractors’ negligence, if and only if, Contractor is paid in full.

**GENERAL CONDITIONS:** Owner agrees to allow timely inspections by government inspectors, insurance adjusters and/or mortgage company agents. Owner agrees to use good faith efforts to process insurance payments as soon as received, and when required, to obtain third-party endorsements on insurance payments. Owner agrees that Contractor shall have no liability for, and Owner shall hold Contractor harmless from and against, all claims, damages, liabilities, and costs arising out of or relating to the presence, discovery, or failure to discover, remove, address, or remediate mold or fungus, if the Owner directs Contractor to NOT follow current industry standards in mitigation or remediation services. Owner shall be responsible for mold remediation only if: (i) such Service is selected above as part of the scope of Services provided pursuant to this Agreement, (ii) mold remediation is covered by the Owner’s policy of insurance, and (iii) such mold remediation is directed by an Industrial Hygienist’s Protocol with clearance testing. If for any reason the amount due under this Agreement is not paid when due, Contractor shall be entitled to the balance due, its expenses and attorney’s fees incurred in the collection of this Agreement, and interest on the unpaid balance at the lesser of (a) 1.5% per month or (b) the maximum rate allowed by law. Any controversy or claim arising out of or relating to this Agreement, or breach thereof, may be submitted to a court of competent jurisdiction where the Services are performed. Contractor reserves the right to stop work and/or terminate this Agreement if payment is not received when due. Excusable work delays include: acts of God, riot, delays caused by the Owner, material shortages and delays concerning contagion impacts at the Project Site. This Agreement is not transferable upon the potential or actual sale of the Property unless Contractor provides their written consent and funding is secured for Project completion to the satisfaction of Contractor.

The undersigned represents and warrants that he or she: (a) is the person properly authorized to enter into this Agreement, (b) is doing so on behalf of all Owners of the Property, and (c) will inform the Owners of the terms of this Agreement such that the Owners ratify this Agreement by allowing Contractor to proceed with the agreed upon work.

**OWNER:**

By: Jamie McLean  
Title: General Manager / CKWSD  
Date: 9/12, 2023

**Signal USA, LLC:**

By: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_, 20\_\_\_\_



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### Wire Transfer Instructions

SIGNAL USA, LLC dba Signal Restoration Services

<b>Bank Information:</b>	Bank of America NA
<b>SWIFT CODE:</b>	BOFAUS3N
<b>CHIPS Number:</b>	0959
<b>Bank Routing Number:</b>	026009593
<b>Bank Name and Address:</b>	Bank of America NA 100 West 33 <sup>rd</sup> Street New York, NY 10001
<b>Beneficiary Account #:</b>	8670415742
<b>Beneficiary Name:</b>	Signal USA, LLC

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### **Incoming ACH Transfer Instructions**

<b>Bank Information:</b>	Bank of America NA
<b>Bank Routing Number:</b>	071000039
<b>Bank Name and Address:</b>	Bank of America NA 1401 Elm Street, 2nd Floor Dallas, TX 75202
<b>Beneficiary Account #:</b>	8670415742
<b>Beneficiary Name:</b>	Signal USA, LLC



**EXHIBIT A**  
**T&M Rate Schedule**  
 June 1, 2023

**LABOR RATES      Classification and Hourly Rates**

<u>ADMINISTRATION/MANAGEMENT</u>	<u>Code</u>	<u>Hourly Rate</u>	<u>FIELD LABOR (Continued)</u>	<u>Code</u>	<u>Hourly Rate</u>
Project Coordinator	PC	\$ 140.00	Drying/Dehumidification Supervisor	DTS	\$ 90.00
Health & Safety Coordinator	HSC	\$ 110.00	Drying/Dehumidification Tech	DT	\$ 75.00
Senior Project Manager	SPM	\$ 125.00	Equipment Operator	EO	\$ 80.00
Project Estimator	PE	\$ 125.00	Water Extraction Technician	WET	\$ 75.00
Project Manager	PM	\$ 100.00	Restoration Supervisor	RS	\$ 70.00
Assistant Project Manager	APM	\$ 80.00	Restoration Labor	RL	\$ 55.00
Logistics Coordinator	LC	\$ 85.00	Certified Fire Watch	CFW	\$ 60.00
Project Accountant/Auditor	PAA	\$ 70.00	General Labor	GL	\$ 42.50
Project Administrator	PA	\$ 50.00			
Clerk (on-site)	CRK	\$ 55.00	<u>TRADES LABOR</u>		
Logistics Support	LS	\$ 65.00	Electrician - Master	EL-M	\$ 150.00
			Electrician	EL	\$ 125.00
<u>CONSULTING/MATTERPORT</u>			HVAC-Supervisor	HVAC-S	\$ 150.00
Executive Consultant	EC	\$ 225.00	HVAC-Technician	HVAC-T	\$ 125.00
Senior Consultant	SC	\$ 180.00	Plumber - Master	PL-M	\$ 150.00
Consultant	CON	\$ 165.00	Plumber	PL	\$ 125.00
Matterport Specialist	MS	\$ 175.00			
			<u>BIOHAZARD / SANITIZATION LABOR</u>		
<u>FIELD LABOR</u>			Project Manager-Hazmat	PM-HZ	\$ 140.00
Foreman	FM	\$ 90.00	Assistant Project Mgr-Hazmat	APM-HZ	\$ 120.00
Carpenter	CARP	\$ 85.00	Project Clerk-Hazmat	CRK-HZ	\$ 75.00
Drywall Installer/Finisher/Taper	DRY	\$ 85.00	Cleaning / Sanitizing Supervisor	CSS	\$ 125.00
Painter	PNT	\$ 85.00	Cleaning / Sanitizing Technician	CST	\$ 100.00
Certified Remediation Supervisor	CRS	\$ 95.00	Abatement Supervisor	AS	\$ 90.00
Certified Remediation Technician	CRT	\$ 75.00	Abatement Technician	AT	\$ 75.00
<u>TRAVEL RELATED EXPENSES</u>					
Airline, Train, Bus, Cab		Cost + 10%&10%			
Fuel and Tolls		Cost + 10%&10%			
Lodging		Cost + 10%&10%			
Per Diem (Meals)		GSA Allowance			



## DRYING EQUIPMENT RENTAL RATES

<i>Description</i>	<b>Daily Rate</b>	<b>Weekly</b>	<b>Monthly</b>
Air Compressor 0-14 cfm	\$ 75.00	\$ 375.00	\$ 1,500.00
Air Compressor 15-174 cfm	\$ 158.00	\$ 790.00	\$ 3,160.00
Air Compressor 175-370 cfm	\$ 225.00	\$ 1,125.00	\$ 4,500.00
Air Compressor 375-425 cfm	\$ 470.00	\$ 2,350.00	\$ 9,400.00
Air Scrubber (Hepa Neg. Air) 0-999 cfm	\$ 105.00	\$ 525.00	\$ 2,100.00
Air Scrubber (Hepa Neg. Air) 1000-1999 cfm	\$ 125.00	\$ 625.00	\$ 2,500.00
Air Scrubber (Hepa Neg. Air) 2000 cfm	\$ 150.00	\$ 750.00	\$ 3,000.00
Decontamination Chamber (Collapsible)- <i>one-time (per project)</i>	\$ 450.00	<i>one-time charge</i>	
500-999 CFM Desiccant Dehumidifier	\$ 650.00	\$ 3,250.00	\$ 13,000.00
1,000 CFM Desiccant Dehumidifier	\$ 800.00	\$ 4,000.00	\$ 16,000.00
1,200 CFM Desiccant Dehumidifier	\$ 1,050.00	\$ 5,250.00	\$ 21,000.00
2,000 CFM Desiccant Dehumidifier	\$ 1,125.00	\$ 5,625.00	\$ 22,500.00
2,500-3,500 CFM Desiccant Dehumidifier	\$ 1,500.00	\$ 7,500.00	\$ 30,000.00
4,000-5,500 CFM Desiccant Dehumidifier	\$ 1,750.00	\$ 8,750.00	\$ 35,000.00
6,000-7,500 CFM Desiccant Dehumidifier	\$ 1,850.00	\$ 9,250.00	\$ 37,000.00
10,000-12,000 CFM Desiccant Dehumidifier	\$ 3,000.00	\$ 15,000.00	\$ 60,000.00
13,000-15,000 CFM Desiccant Dehumidifier	\$ 4,500.00	\$ 22,500.00	\$ 90,000.00
20,000-25,000 CFM Desiccant Dehumidifier	\$ 6,250.00	\$ 31,250.00	\$ 125,000.00
Desiccant Accessories-supply kit (per 5,000 cfm)	\$ 225.00	\$ 1,125.00	\$ 4,500.00
Dehumidifier - LGR	\$ 145.00	\$ 725.00	\$ 2,900.00
Fan - Axial	\$ 35.00	\$ 175.00	\$ 700.00
Fan - Air Mover	\$ 30.00	\$ 150.00	\$ 600.00
Fan - Commercial	\$ 50.00	\$ 250.00	\$ 1,000.00
Fan - Air Mover w/Injector Drying Attachment	\$ 150.00	\$ 750.00	\$ 3,000.00
Flex Duct (25' section)	\$ 35.00	\$ 175.00	\$ 700.00
Hygrometer	\$ 15.00	\$ 75.00	\$ 300.00
Moisture Meter	\$ 20.00	\$ 100.00	\$ 400.00
Infrared Thermal Camera - <i>one-time (per project)</i>	\$ 200.00	<i>one-time charge</i>	
Pump - 2" Electric Submersible	\$ 100.00	\$ 500.00	\$ 2,000.00
Pump - 3" Electric Submersible	\$ 140.00	\$ 700.00	\$ 2,800.00
Pump - 3" Gas powered	\$ 120.00	\$ 600.00	\$ 2,400.00
Pump Vac Assist 6" Diesel	\$ 445.00	\$ 2,225.00	\$ 8,900.00
Pump Vac Assist 8" Diesel	\$ 1,356.00	\$ 6,780.00	\$ 27,120.00
Pump Vac Assist 10" Diesel	\$ 1,450.00	\$ 7,250.00	\$ 29,000.00
Pump Accessories (per 20' section suction & discharge)	\$ 25.00	\$ 125.00	\$ 500.00
Shower-Portable	\$ 125.00	\$ 625.00	\$ 2,500.00
Water Extraction - Portable Unit	\$ 150.00	\$ 750.00	\$ 3,000.00
Water Extraction - Truck Mount Unit (per hr)	\$ 400.00	<i>hourly charge</i>	
Hydroxyl	\$ 225.00	\$ 1,125.00	\$ 4,500.00

## PERSONAL PROTECTION EQUIPMENT (PPE)

Harness for Fall Protection	\$ 25.00	\$ 125.00	\$ 500.00
Respirator - Half Mask	\$ 10.00	\$ 50.00	\$ 200.00
Respirator - Full Mask	\$ 25.00	\$ 125.00	\$ 500.00
Respirator - (PAPR) <i>Powered Air Purifying Respirator</i>	\$ 45.00	\$ 225.00	\$ 900.00
Respirator - (SCBA) <i>Self Contained Breathing</i>	\$ 50.00	\$ 250.00	\$ 1,000.00
Boot Covers - Latex	\$ 5.10	<i>each</i>	
Respirator - N95 Dust Mask	\$ 2.25	<i>each</i>	
Rubber Gloves (yellow)	\$ 6.00	<i>pair</i>	
Tyvek Suit	\$ 9.00	<i>each</i>	
Hard Hat	\$ 20.00	<i>weekly charge</i>	
Safety Glasses	\$ 3.50	<i>weekly charge</i>	
Safety Goggles	\$ 10.00	<i>weekly charge</i>	
Safety Vest	\$ 20.00	<i>weekly charge</i>	
Rain Suits - <i>one-time (per project)</i>	\$ 22.50	<i>one-time charge</i>	
Rubber Boots - <i>one-time (per project)</i>	\$ 10.00	<i>one-time charge</i>	
Cut Resistant Gloves - <i>one-time (per project)</i>	\$ 20.00	<i>one-time charge</i>	

### TEMPERATURE CONTROL EQUIPMENT

<i>Description</i>	<i>Daily Rate</i>	<i>Weekly</i>	<i>Monthly</i>
Air Conditioner - Portable Less Than 2 Ton	\$ 175.00	\$ 875.00	\$ 3,500.00
Air Conditioner - 2-5 ton	\$ 400.00	\$ 2,000.00	\$ 8,000.00
Air Conditioner - 10 Ton	\$ 510.00	\$ 2,550.00	\$ 10,200.00
Air Conditioner - 12-15 Ton	\$ 710.00	\$ 3,550.00	\$ 14,200.00
Air Conditioner - 20 Ton	\$ 710.00	\$ 3,550.00	\$ 14,200.00
Air Conditioner - 25 Ton	\$ 830.00	\$ 4,150.00	\$ 16,600.00
Air Conditioner - 40 Ton	\$ 1,000.00	\$ 5,000.00	\$ 20,000.00
Air Conditioner - 60 Ton	\$ 2,460.00	\$ 12,300.00	\$ 49,200.00
Air Conditioner - 80 Ton	\$ 2,700.00	\$ 13,500.00	\$ 54,000.00
AC/DX DH Accessories-supply kit (Up To 20 Ton)	\$ 225.00	\$ 1,125.00	\$ 4,500.00
Air Handler - 150 Ton	\$ 2,000.00	\$ 10,000.00	\$ 40,000.00
Air Cooled Chiller - 100 Ton	\$ 2,060.00	\$ 10,300.00	\$ 41,200.00
Air Cooled Chiller - 200 Ton	\$ 3,400.00	\$ 17,000.00	\$ 68,000.00
DX DH Unit - Heating/AC 10 Ton	\$ 900.00	\$ 4,500.00	\$ 18,000.00
DX DH Unit - Heating/AC 20 Ton	\$ 1,350.00	\$ 6,750.00	\$ 27,000.00
DX DH Unit - Heating/AC 25-30 Ton	\$ 1,800.00	\$ 9,000.00	\$ 36,000.00
DX DH Unit - Heating/AC 40-55 Ton	\$ 2,200.00	\$ 11,000.00	\$ 44,000.00
DX DH Unit - Heating/AC 60-80 Ton	\$ 2,500.00	\$ 12,500.00	\$ 50,000.00
Heater, Electric, 5-10kw	\$ 120.00	\$ 600.00	\$ 2,400.00
Heater, Electric, 15kw	\$ 150.00	\$ 750.00	\$ 3,000.00
Heater, Electric, 30kw	\$ 195.00	\$ 975.00	\$ 3,900.00
Heater, Electric, 60kw	\$ 400.00	\$ 2,000.00	\$ 8,000.00
Heater, Mobile 150kw	\$ 1,550.00	\$ 7,750.00	\$ 31,000.00
200,000-499,000 BTU Heater	\$ 230.00	\$ 1,150.00	\$ 4,600.00
500,000-599,000 BTU Heater	\$ 390.00	\$ 1,950.00	\$ 7,800.00
600,000-750,000 BTU Heater	\$ 640.00	\$ 3,200.00	\$ 12,800.00
1,000,000 BTU Heater	\$ 850.00	\$ 4,250.00	\$ 17,000.00
2,000,000 BTU Heater	\$ 1,670.00	\$ 8,350.00	\$ 33,400.00

### TEMPORARY POWER EQUIPMENT

Generator - up to 10kw	\$ 175.00	\$ 875.00	\$ 3,500.00
Generator - 15-25kw	\$ 583.00	\$ 2,915.00	\$ 11,660.00
Generator - 40kw	\$ 670.00	\$ 3,350.00	\$ 13,400.00
Generator - 50-75kw	\$ 720.00	\$ 3,600.00	\$ 14,400.00
Generator - 100kw	\$ 1,040.00	\$ 5,200.00	\$ 20,800.00
Generator - 120-150kw	\$ 1,125.00	\$ 5,625.00	\$ 22,500.00
Generator - 175kw	\$ 1,225.00	\$ 6,125.00	\$ 24,500.00
Generator - 200-225kw	\$ 1,340.00	\$ 6,700.00	\$ 26,800.00
Generator - 250kw	\$ 1,650.00	\$ 8,250.00	\$ 33,000.00
Generator - 275-325kw	\$ 1,750.00	\$ 8,750.00	\$ 35,000.00
Generator - 350kw	\$ 1,840.00	\$ 9,200.00	\$ 36,800.00
Generator - 360-475kw	\$ 2,500.00	\$ 12,500.00	\$ 50,000.00
Generator - 500kw	\$ 3,350.00	\$ 16,750.00	\$ 67,000.00
Generator - 525-700kw	\$ 3,800.00	\$ 19,000.00	\$ 76,000.00
Generator - 725-800kw	\$ 5,200.00	\$ 26,000.00	\$ 104,000.00
Generator - 1000 kw	\$ 6,000.00	\$ 30,000.00	\$ 120,000.00
Generator - 1250-1500kw	\$ 8,000.00	\$ 40,000.00	\$ 160,000.00
Generator - 2000kw	\$ 10,000.00	\$ 50,000.00	\$ 200,000.00
Generator Maintenance - up to 360kw-every 5 days	\$ 600.00	<i>every 5 days (120hrs) of run time</i>	
Generator Maintenance - 360kw-2,000kw-every 5 days	\$ 1,070.00	<i>every 5 days (120hrs) of run time</i>	
Leads (per foot)	\$ 0.75	\$ 3.75	\$ 15.00
Portable Transformer - 75kva	\$ 225.00	\$ 1,125.00	\$ 4,500.00
Portable Transformer - 150kva	\$ 400.00	\$ 2,000.00	\$ 8,000.00
Portable Transformer - 300kva	\$ 600.00	\$ 3,000.00	\$ 12,000.00
Portable Transformer - 500kva	\$ 750.00	\$ 3,750.00	\$ 15,000.00
Portable Transformer - 1000kva	\$ 1,250.00	\$ 6,250.00	\$ 25,000.00

**TEMPORARY POWER EQUIPMENT (cont.)**

<i>Description</i>	<i>Daily Rate</i>	<i>Weekly</i>	<i>Monthly</i>
Spider Box	\$ 75.00	\$ 375.00	\$ 1,500.00
Spider Box Distribution Box	\$ 200.00	\$ 1,000.00	\$ 4,000.00
I-Line Distribution System w/transformer	\$ 320.00	\$ 1,600.00	\$ 6,400.00
Quad Box String (3 Box) 20A	\$ 40.00	\$ 200.00	\$ 800.00
100-199 Amp I-Line Distribution Panel	\$ 120.00	\$ 600.00	\$ 2,400.00
200-299 Amp I-Line Distribution Panel	\$ 180.00	\$ 900.00	\$ 3,600.00
300-400 Amp I-Line Distribution Panel	\$ 250.00	\$ 1,250.00	\$ 5,000.00
220 Power Cord - 50 ft	\$ 25.00	\$ 125.00	\$ 500.00
480 Power Cord - 50 ft	\$ 37.50	\$ 187.50	\$ 750.00
Extension Cord, 10-14 ga., 50 ft	\$ 6.00	\$ 30.00	\$ 120.00
Extension Cord, 10-14 ga., 100 ft	\$ 8.00	\$ 40.00	\$ 160.00
Female Pigtail 2 Under 10 ft	\$ 14.00	\$ 70.00	\$ 280.00
Male Pigtail 2 Under 10 ft	\$ 14.00	\$ 70.00	\$ 280.00
6" Female Cam to Pin Lugs	\$ 14.00	\$ 70.00	\$ 280.00
Cam Lock Tees	\$ 14.00	\$ 70.00	\$ 280.00
Cable Ramp	\$ 25.00	\$ 125.00	\$ 500.00
Light Stand 1000w	\$ 72.00	\$ 360.00	\$ 1,440.00
Light Stand - Standard	\$ 20.00	\$ 100.00	\$ 400.00
Light Tower Diesel	\$ 200.00	\$ 1,000.00	\$ 4,000.00
String Lights / Drop lights (per 100ft/day)	\$ 16.00	\$ 80.00	\$ 320.00
Wobble lights	\$ 65.00	\$ 325.00	\$ 1,300.00

**CLEANING EQUIPMENT**

Automatic Floor Scrubber (walk-behind)	\$ 470.00	\$ 2,350.00	\$ 9,400.00
Carpet/Upholstery - Portable Unit	\$ 120.00	\$ 600.00	\$ 2,400.00
Dry Ice Blasting Machine w/Accessories	\$ 1,250.00	\$ 6,250.00	\$ 25,000.00
Fogger - Thermal	\$ 80.00	\$ 400.00	\$ 1,600.00
Fogger - ULV	\$ 40.00	\$ 200.00	\$ 800.00
Fogger - Electrostatic	\$ 250.00	\$ 1,250.00	\$ 5,000.00
Ozone Generator	\$ 125.00	\$ 625.00	\$ 2,500.00
Pressure Washer-cold water	\$ 225.00	\$ 1,125.00	\$ 4,500.00
Pressure Washer-hot water	\$ 300.00	\$ 1,500.00	\$ 6,000.00
Sprayer - Electric	\$ 50.00	\$ 250.00	\$ 1,000.00
Sprayer - High Pressure	\$ 115.00	\$ 575.00	\$ 2,300.00
Sprayer - Hudson	\$ 8.00	\$ 40.00	\$ 160.00
Sprayer - Backpack	\$ 20.00	\$ 100.00	\$ 400.00
Ultrasonic Cleaning System	\$ 225.00	\$ 1,125.00	\$ 4,500.00
Vacuum - Upright Floor	\$ 35.00	\$ 175.00	\$ 700.00
Vacuum - Hepa Large	\$ 150.00	\$ 750.00	\$ 3,000.00
Vacuum - Hepa Small	\$ 85.00	\$ 425.00	\$ 1,700.00
Vacuum - Hepa Backpack	\$ 85.00	\$ 425.00	\$ 1,700.00
Vacuum - Shop Vac	\$ 25.00	\$ 125.00	\$ 500.00
Vapor Shark w/Cartridge	\$ 150.00	\$ 750.00	\$ 3,000.00

**LIFTS/MISCELLANEOUS**

Boom Lift - 30'-34'	\$ 600.00	\$ 3,000.00	\$ 12,000.00
Boom Lift - 40'-45'	\$ 675.00	\$ 3,375.00	\$ 13,500.00
Boom Lift - 60'-65'	\$ 1,000.00	\$ 5,000.00	\$ 20,000.00
Boom Lift - 80'	\$ 1,670.00	\$ 8,350.00	\$ 33,400.00
Boom Lift - 120'-125'	\$ 3,000.00	\$ 15,000.00	\$ 60,000.00
Boom Lift - 135'	\$ 3,500.00	\$ 17,500.00	\$ 70,000.00
Crawler Boom 40'-44'	\$ 3,370.00	\$ 16,850.00	\$ 67,400.00
Crawler Boom 50'-59'	\$ 4,120.00	\$ 20,600.00	\$ 82,400.00
Crawler Boom 70'-79'	\$ 5,700.00	\$ 28,500.00	\$ 114,000.00
Crawler Boom 90'-99'	\$ 6,450.00	\$ 32,250.00	\$ 129,000.00

**LIFTS/MISCELLANEOUS (cont.)**

<i>Description</i>	<i>Daily Rate</i>	<i>Weekly</i>	<i>Monthly</i>
Electric Scissor Lift 12'-19'	\$ 220.00	\$ 1,100.00	\$ 4,400.00
Electric Scissor Lift 26'	\$ 275.00	\$ 1,375.00	\$ 5,500.00
Electric Scissor Lift 32'	\$ 350.00	\$ 1,750.00	\$ 7,000.00
Electric Scissor Lift 40'	\$ 470.00	\$ 2,350.00	\$ 9,400.00
Rough Terrain Scissor Lift 26'	\$ 470.00	\$ 2,350.00	\$ 9,400.00
Rough Terrain Scissor Lift 33'	\$ 525.00	\$ 2,625.00	\$ 10,500.00
Rough Terrain Scissor Lift 40'-45'	\$ 645.00	\$ 3,225.00	\$ 12,900.00
Rough Terrain Scissor Lift 50'-53'	\$ 720.00	\$ 3,600.00	\$ 14,400.00
Telehandler 16'-20' (5,500LB)	\$ 625.00	\$ 3,125.00	\$ 12,500.00
Telehandler 34'-36' (6,000LB)	\$ 675.00	\$ 3,375.00	\$ 13,500.00
Telehandler 42'-44' (6,000LB)	\$ 700.00	\$ 3,500.00	\$ 14,000.00
Telehandler 42'-44' (8,000LB)	\$ 760.00	\$ 3,800.00	\$ 15,200.00
Telehandler 55'-56' (10,000LB)	\$ 1,040.00	\$ 5,200.00	\$ 20,800.00
Telehandler 55'-56' (12,000LB)	\$ 1,270.00	\$ 6,350.00	\$ 25,400.00
Telehandler Bin Dumpster 2YD	\$ 110.00	\$ 550.00	\$ 2,200.00
Pallet Jack	\$ 65.00	\$ 325.00	\$ 1,300.00
Warehouse Forklift	\$ 550.00	\$ 2,750.00	\$ 11,000.00
Forklift Carpet Pole	\$ 70.00	\$ 350.00	\$ 1,400.00
Chain Saw	\$ 125.00	\$ 625.00	\$ 2,500.00
Confined Space Multi-Gas Detector	\$ 42.50	\$ 212.50	\$ 850.00
Concrete Saw	\$ 125.00	\$ 625.00	\$ 2,500.00
Documentation Kit (Camera/printer/toners/etc.)	\$ -	\$ 60.00	\$ -
Drywall Texture Machine	\$ 225.00	\$ 1,125.00	\$ 4,500.00
Floor Stripper (120lb)	\$ 185.00	\$ 925.00	\$ 3,700.00
Floor Stripper (425lb)	\$ 500.00	\$ 2,500.00	\$ 10,000.00
Floor Stripper (500lb)	\$ 800.00	\$ 4,000.00	\$ 16,000.00
Floor Stripper - Ride on (1800lb)	\$ 1,700.00	\$ 8,500.00	\$ 34,000.00
Floor Stripper - Ride on (2300lb)	\$ 1,900.00	\$ 9,500.00	\$ 38,000.00
Georgia Buggy - Demo/Trash Cart	\$ 60.00	\$ 300.00	\$ 1,200.00
Hand Truck/Furniture Dolly	\$ 20.00	\$ 100.00	\$ 400.00
Ladder A-Frame 4'	\$ 5.00	\$ 25.00	\$ 100.00
Ladder A-Frame 6'	\$ 8.00	\$ 40.00	\$ 160.00
Ladder A-Frame 8'	\$ 10.00	\$ 50.00	\$ 200.00
Ladder A-Frame 10'	\$ 12.00	\$ 60.00	\$ 240.00
Ladder A-Frame 12'	\$ 15.00	\$ 75.00	\$ 300.00
Ladder A-Frame 18'	\$ 20.00	\$ 100.00	\$ 400.00
Mop Buckets	\$ 8.00	\$ 40.00	\$ 160.00
Paint Sprayer - Airless	\$ 150.00	\$ 750.00	\$ 3,000.00
Power Tools - Air powered	\$ 15.00	\$ 75.00	\$ 300.00
Power Tools - Elec Powered	\$ 15.00	\$ 75.00	\$ 300.00
Power Tools - Battery Powered	\$ 15.00	\$ 75.00	\$ 300.00
Radio - 2 way (Pair)	\$ 15.00	\$ 75.00	\$ 300.00
Surveillance Trailer Camera Unit	\$ 440.00	\$ 2,200.00	\$ 8,800.00
Satellite telephone	\$ 125.00	\$ 625.00	\$ 2,500.00
Scaffolding (Baker/Perry) - per section	\$ 50.00	\$ 250.00	\$ 1,000.00
Skid Steer 1,751LB - 2,199LB	\$ 325.00	\$ 1,625.00	\$ 6,500.00
Skid Steer 2,100LB - 2,399LB	\$ 470.00	\$ 2,350.00	\$ 9,400.00
Skid Steer 2,400LB - 2,999LB	\$ 550.00	\$ 2,750.00	\$ 11,000.00
Skid Steer Grappler	\$ 160.00	\$ 800.00	\$ 3,200.00
Skid Loader	\$ 450.00	\$ 2,250.00	\$ 9,000.00
Stump Grinding Machine	\$ 400.00	\$ 2,000.00	\$ 8,000.00
Spill Kit - <i>one-time (per project)</i>	\$ 115.00	<i>one-time charge</i>	
Trash can	\$ 6.00	\$ 30.00	\$ 120.00
Wheelbarrow	\$ 10.00	\$ 50.00	\$ 200.00
Zip Poles	\$ 15.00	\$ 75.00	\$ 300.00
Zip Pole Foam Rails	\$ 5.00	\$ 25.00	\$ 100.00



**MOBILIZATION, TRANSPORTATION, AND STORAGE**

<i>Description</i>	<i>Daily Rate</i>	<i>Weekly</i>	<i>Monthly</i>
UTV/Golf Cart	\$ 275.00	\$ 1,375.00	\$ 5,500.00
Conex Container - 12'	\$ 30.00	\$ 150.00	\$ 600.00
Conex Container - 16'	\$ 40.00	\$ 200.00	\$ 800.00
Conex Container - 20'	\$ 50.00	\$ 250.00	\$ 1,000.00
Conex Container - 40'	\$ 60.00	\$ 300.00	\$ 1,200.00
Conex Container - 8x8 Refrigerated	\$ 210.00	\$ 1,050.00	\$ 4,200.00
Fuel Tank - 50-100 gal (Truck Mount or stand alone)	\$ 50.00	\$ 250.00	\$ 1,000.00
Fuel Tank - up to 249-gallon cube	\$ 120.00	\$ 600.00	\$ 2,400.00
Fuel Tank - up to 550-gallon cube	\$ 175.00	\$ 875.00	\$ 3,500.00
Fuel Tank - up to 787-gallon cube	\$ 240.00	\$ 1,200.00	\$ 4,800.00
Fuel Tank - up to 1,204-gallon cube	\$ 370.00	\$ 1,850.00	\$ 7,400.00
Fuel Tank - up to 2,388-gallon cube	\$ 670.00	\$ 3,350.00	\$ 13,400.00
Fuel Tank - 523-gallon (Towable)	\$ 250.00	\$ 1,250.00	\$ 5,000.00
Mobile Command Center	\$ 500.00	\$ 2,500.00	\$ 10,000.00
Portable Office Trailer	\$ 200.00	\$ 1,000.00	\$ 4,000.00
Semi-Tractor (daily rate plus \$0.25 per each mile)	\$ 425.00	\$ 2,125.00	\$ 8,500.00
Trailer - 20'-24' Flatbed (Bumper Pull)	\$ 135.00	\$ 675.00	\$ 2,700.00
Trailer - 25'-40' Flatbed (Bumper Pull)	\$ 185.00	\$ 925.00	\$ 3,700.00
Trailer - 24'-32' Flatbed (Gooseneck)	\$ 175.00	\$ 875.00	\$ 3,500.00
Trailer 40'-48' Flatbed (Gooseneck)	\$ 275.00	\$ 1,375.00	\$ 5,500.00
Trailer - 12'-18' Enclosed	\$ 115.00	\$ 575.00	\$ 2,300.00
Trailer - 20'-30' Enclosed	\$ 175.00	\$ 875.00	\$ 3,500.00
Trailer - 40'-53' Enclosed	\$ 300.00	\$ 1,500.00	\$ 6,000.00
Trailer - Hydraulic Dump 0 - under 3 ton	\$ 200.00	\$ 1,000.00	\$ 4,000.00
Trailer - Hydraulic Dump 3 - under 5 ton	\$ 250.00	\$ 1,250.00	\$ 5,000.00
Trailer - Hydraulic Dump 5-10 ton	\$ 325.00	\$ 1,625.00	\$ 6,500.00
Truck - Box - 12' -16'	\$ 150.00	\$ 750.00	\$ 3,000.00
Truck - Box - 18' - 30'	\$ 200.00	\$ 1,000.00	\$ 4,000.00
Truck - Dump 5-6Y	\$ 600.00	\$ 3,000.00	\$ 12,000.00
Truck - Dump 12-14Y	\$ 1,075.00	\$ 5,375.00	\$ 21,500.00
Truck - Heavy Duty/Pickup/Passenger Van	\$ 150.00	\$ 750.00	\$ 3,000.00
Truck - Light Duty/SUV	\$ 125.00	\$ 625.00	\$ 2,500.00
Truck - Passenger car (sedan)	\$ 85.00	\$ 425.00	\$ 1,700.00

**MATERIALS AND CONSUMABLES**

*Small Tools charge of 3% of total Labor billing*

	<i>Unit Rate</i>	<i>UOM</i>
Booties (Shoe Covers)	\$ 2.50	each
Boxes - Small	\$ 5.00	each
Boxes - Medium	\$ 7.50	each
Boxes - Large	\$ 10.00	each
Boxes - Extra Large	\$ 15.00	each
Bubble Wrap - Small	\$ 106.25	box
Bubble Wrap - Large	\$ 187.50	box
Cable Ties - 6"/8"	\$ 18.75	pack
Cartridges - CO2 (5-pack)	\$ 8.75	pack
Cartridges - Vapor Shark Replacement Membrane	\$ 93.75	each
Caulk - Silicone/All Purpose	\$ 15.00	tube
Caulk - Fire	\$ 22.50	tube
Construction Paper - (rosin, brown builder's)	\$ 31.25	roll
Drywall (4ft x 8ft sheet) 1/2"	\$ 21.88	each
Drywall (4ft x 8ft sheet) 5/8"	\$ 31.25	each
Dust Mask - general purpose (not N-95)	\$ 0.94	each
Ear Plugs - Disposable	\$ 0.94	each
Ear/Hearing - Headset Protectors	\$ 43.75	each
Filter - Pleated - Dehumidifier	\$ 10.00	each
Filter - Pleated, Carbon/Charcoal for Air Scrubber	\$ 52.50	each
Filter - HEPA for Air Scrubber	\$ 312.50	each
Filter - Pleated for Air Scrubber	\$ 15.00	each
Filter - Pre for Air Scrubber	\$ 3.75	each
Filter - for shop vac, upright floor vac	\$ 31.25	each
Small filter - HEPA/Backpack vac	\$ 15.00	each
Filter - HEPA, Small HEPA/Backpack vac	\$ 181.25	each
Filter - HEPA, for large HEPA Vac	\$ 350.00	each
Floor Protector (Carpet Shield 24x200)	\$ 62.50	roll
Floor Protector (Carpet Shield 36x250)	\$ 100.00	roll
Floor Protector - (38"x50' RAM board)	\$ 62.50	roll
Floor Protector - (38"x100' RAM board)	\$ 93.75	roll
Furring Strips (1x2)	\$ 3.25	each
Furring Strips (2x2)	\$ 4.38	each
Gloves - Cotton/Jersey	\$ 4.38	pair
Gloves - Latex/Nitrile/Cleaning Disposable	\$ 1.88	pair
Gloves - Work/Utility	\$ 6.25	pair
Gloves - Latex Dipped Knit Gloves	\$ 3.75	pair
Gloves - Nitrile Dipped Knit Gloves	\$ 4.38	pair
Halogen Bulbs 500w	\$ 75.00	each
Halogen Bulbs 250w	\$ 31.25	each
Halogen Bulbs 150w	\$ 18.75	each
Inventory Labels	\$ 77.50	roll
Joint Compound Bucket/Box	\$ 10.31	gal
Joint Compound Bag	\$ 25.00	each
Lay Flat Tubing (one time charge)	\$ 1.56	LF
Liquid Nail	\$ 15.00	each
Lumber (2x4)	\$ 1.25	LF
Lumber (2x6)	\$ 1.50	LF
Lumber - 7/16" Plywood (OSB) 4x8 sheet	\$ 31.25	each
Lumber - 1/2" Plywood (CDX/OSB) 4x8 sheet	\$ 43.75	each
Lumber - 3/4" Plywood (CDX/OSB) 4x8 sheet	\$ 81.25	each

**MATERIALS AND CONSUMABLES**

***Small Tools charge of 3% of total Labor billing***

	<b>Unit Rate</b>	<b>UOM</b>
Metal Halide Bulbs 400w	\$ 93.75	each
Mop Heads - White	\$ 15.00	each
Mop Heads - Blue	\$ 26.25	each
Mop Refill (Sponge, Microfiber pads)	\$ 15.00	each
Paint - Marking	\$ 11.25	can
Nails (Button Cap)	\$ 13.75	lb
Nylon Knee pads - <i>one-time per project</i>	\$ 25.00	pair
Oil Dry/Absorbent Compound	\$ 5.00	lb
Painters Drop Cloth (100 sq ft)	\$ 43.75	each
Paper Towels	\$ 5.63	roll
Pads, Roto Floor Machine	\$ 43.75	each
Plastic - Painters 1-1.5 ml poly	\$ 56.25	roll
Plastic - 4 ml poly sheeting (20x100 roll)	\$ 137.50	roll
Plastic - 6 ml poly sheeting (20x100 roll)	\$ 187.50	roll
Plastic - 6 ml Reinforced FR (20x100 roll)	\$ 312.50	roll
Poly Hangers	\$ 5.38	each
Rags - White Terry Washcloth	\$ 12.50	lb
Rags - Shop	\$ 10.00	roll
Rags - Bar Mop	\$ 5.00	lb
Rags - Microfiber Cloth	\$ 4.38	each
Respirator Cartridge - <i>(organic vapor, acid gas and HEPA P100 particulates for full or half face respirators)</i>	\$ 50.00	pair
Respirator Cartridge Filter P100	\$ 37.50	pair
Roofing - 30lb Felt	\$ 43.75	roll
Roofing - Cement/Tar	\$ 56.25	gal
Peel and Stick (Ice and Water Shield)	\$ 3.75	sq. ft.
Synthetic Felt	\$ 5.00	sq. ft.
Roofing - TPO	\$ 7.50	sq. ft.
Sandpaper (sheet)	\$ 2.50	each
Screws - Drywall	\$ 12.50	lb
Screws - Wood/All Purpose	\$ 12.50	box
Screws - Self Tapping	\$ 15.00	box
Screws - Tap Con 1"-1 3/4"	\$ 43.75	box
Screws - Tap Con 2"-2 3/4"	\$ 50.00	box
Shrink Wrap Material/Packing	\$ 75.00	roll
Spray Bottle w/Trigger	\$ 5.00	each
Sponges - Dry Chem	\$ 6.25	each
Steel Wool	\$ 7.50	bag
Sweeping Compound (50lb Bag)	\$ 56.25	each
Tacky Mats <i>(complete pad)</i>	\$ 50.00	each
Tape - Blue Painters	\$ 17.50	roll
Tape - Clear Poly/Brown Packing	\$ 8.13	roll
Tape - Caution	\$ 25.00	roll
Tape - Teal/Duct	\$ 15.00	roll
Tape - Preservation	\$ 17.50	roll
Tape - Double Sided	\$ 25.00	roll
Tape - Drywall Joint Paper	\$ 17.50	roll
Tape - Drywall Joint Mesh	\$ 20.00	roll
Tape - HVAC Aluminum Wrap	\$ 33.75	roll
Tarps - Poly, General Purpose	\$ 0.23	sq. ft.
Tarps - Heavy Duty	\$ 0.44	sq. ft.

## MATERIALS AND CONSUMABLES

*Small Tools charge of 3% of total Labor billing*

	<b>Unit Rate</b>	<b>UOM</b>
Trash Bags - 3-4ml poly (roll)	\$ 100.00	roll
Trash Bags - 6ml poly (roll)	\$ 131.25	roll
Trash Bags - 3-6ml poly (each)	\$ 1.88	each
Trash Bags - Heavy duty construction	\$ 50.00	box
Vacuum Bag - HEPA Vac	\$ 15.00	each
Vacuum Brush - HEPA Vac	\$ 15.00	each
Wipes - Disinfectant/Multi-purpose	\$ 20.00	box
X-Guard, FR Rigid Panels, 48"x96"x4mm	\$ 62.50	each
Zip Wall Zippers	\$ 18.75	each
ZipFast Barrier Panels - Multi-pack (3x5', 1x2.5')	\$ 375.00	pack
ZipFast Barrier Panels - 10' panel	\$ 200.00	each

## CHEMICALS

All-Surface Natural Cleaner	\$ 12.50	gal
Adhesive Remover	\$ 81.25	gal
Adhesive Spray (12 oz)	\$ 22.50	can
Adhesive Spray (24 oz)	\$ 40.00	can
Alcohol, Isopropyl	\$ 137.50	gal
Bleach	\$ 10.00	gal
Clorox - Cleaner & Bleach (32 oz)	\$ 9.38	qt
Cleaner - Carpet (powder)	\$ 12.50	box
Cleaner - Carpet (liquid)	\$ 75.00	gal
Cleaner - Glass	\$ 25.00	gal
Cleaner - Glass (aerosol)	\$ 12.50	can
Cleaner - General Purpose Degreaser	\$ 37.50	gal
Cleaner - Heavy Duty Degreaser	\$ 50.00	gal
Cleaner - Rust inhibitor/Cleaner	\$ 87.50	gal
Cleaner - Stainless Steel	\$ 15.00	each
Cleaner - Wood Cleaner/Hardwood Floor	\$ 43.75	gal
Deodorizer Block - Small	\$ 18.75	each
Deodorizer Block - Large (5 lb)	\$ 125.00	each
Deodorizer Liquid	\$ 112.50	gal
Disinfectant, Biocide (Microban or Benefect)	\$ 75.00	gal
EPA-Registered Disinfectant	\$ 81.25	gal
Encapsulate (Fosters 40/20)	\$ 100.00	gal
Encapsulate (Perma-White)	\$ 68.75	gal
Furniture Polish	\$ 10.63	each
Goof Off	\$ 37.50	gal
Machinery Lubricant - Heavy	\$ 118.75	gal
Machinery Lubricant - Light	\$ 93.75	gal
Mastic/Adhesive Remover	\$ 93.75	gal
Mastic Asbestos Remover	\$ 118.75	gal
Perma-Wash	\$ 56.25	gal
Sealant - Soot, Clear	\$ 81.25	gal
Sealant - Soot, Pigmented	\$ 106.25	gal
Smoke & Soot Multi-Surface Cleaner	\$ 56.25	gal
Thermo Fog	\$ 156.25	gal





## Small Tools List

**3% "Small Tools" Fee will be applied to all Labor Categories, excluding Admin and Management.  
Signal Small Tools list includes but is not limited to all items listed below.**

5 gal. Homer Bucket	File Set	Razor Saw
Adapters	First Aid Kit	Reamers
Bar, Crow	Flashlight	Ruler
Bar, Flat	Folding Table	Safety Cone - Exterior Large
Batteries	Folding Chairs	Safety Cone - Interior Small
Blades, Box Cutter	Funnel, Plastic	Sanding Blocks
Blades, Razor Saw	Furniture Blankets	Saw, Hack
Bolt Cutters	Grabbers	Scissors
Bottle Water	Hog Rings	Scrapers
Box Cutters (Utility Knives)	Hammers	Screwdrivers
Breaker Bars	3-way connectors	Scrub Brush
Broom - Push, Street	3-way connectors with GFI	Shears
Brush, Tooth (cleaning)	Levels	Shovels
Brush, Wire	Long Reach Fret Saw	Small Power Tools (all other)
Carpenter's Pencils	Lumber Crayons	Socket Sets, and Bits
Carvers	Markers	Socket Extensions
Caulk Gun	Measure Tape	Squares
Chains	Miter Master	Squeegees
Chalk and Chalk Line	Nippers	Stapler, and Staples
Chisels	O2 Gas Detector	Tape Gun
Clamps	Paint Brush	Tin Snips
Company T-Shirts	Paint Roller (frame only)	Tweezers
Drill Bit Set	Plasticutter	Unger Poles
Drill Chuck	Pliers	Vacuum Bulb Dust Blower
Drinking Cups	Power Drinks (e.g. Gatorade)	Washers
Dust Pan	Pullers - Cable, Fuse	Water Cooler
Dusters	Putty Knife	Wire Stripper/Cutter
Engine Sprayer	Ratchets	Wrenches

### **Standard Markup**

Signal ("Signal" or "Contractor") shall apply the usual and customary industry markup of ten (10%) percent overhead, and ten (10%) percent profit ("Standard Markup") on all unscheduled pass-through items categorized in the T&M Rate Schedule ("Rate Schedule") as well as any Subcontractors or trades that are not scheduled.

### **Materials and Consumables**

**Materials or Cleaning and other liquid chemical agents (liquid agents) Purchased Directly:** In the event a material or solution is specifically purchased for the completion of the Work on the Project and that item is not identified in the Rate Schedules, the product purchased directly will be billed at invoice, plus Standard Markup. The scheduled prices in the Rate Schedules shall be charged for all liquid agents, materials and supplies utilized in the performance of the Services provided, whether shipped directly, dropped, shipped by a third-party, or locally purchased. Contractor's list of materials and consumables represents the most commonly used products.

### **Equipment and Tools**

**Unscheduled Equipment Rates:** During the course of Work on the Project, Contractor may find it necessary to purchase equipment not scheduled under the Daily Rate. In those situations, such equipment/tool will be invoiced at cost plus Standard Markup.

**Ordered Equipment:** Any equipment necessary to be utilized in the recovery efforts shall be billed at a minimum of three (3) days rental, plus any applicable charges, such as, but not limited to, labor, freight, taxes, and permits. This charge is applicable regardless of whether equipment is used or not on the Project. Equipment rates are exclusive of delivery, setup, teardown, pickup charges, fuel, and miscellaneous surcharges, which are to be invoiced at cost plus Standard Markup.

**Generators:** There will be a minimum charge of three (3) days daily rate plus ALL costs incurred if power is restored upon arrival or Customer cancels generator order. It is also understood that Contractor makes no guarantees on timelines for arrival of generators during a catastrophic event or any other circumstances beyond Contractor's control.

**Equipment Discounts:** A discount will be provided on equipment rental rates for payments made in full, within 30-days of the date of invoice. The discount will apply as follows:

- Weekly rate is equivalent to 5 daily rental fees (no charge for last 2 days)
- Once equipment is on rent for 8 consecutive days, the weekly rate applies
- Monthly rate is equivalent to 20 daily rate fees for a 28-days billing period (rental month)
- Once equipment is on rent for 28 consecutive days, the monthly rate applies

**Note:** Daily equipment charges are based on a 24-hour run time cycle unless otherwise noted and are billed for that period whether equipment runs for 24-hours or less.

**Freight/Mobilization:** All Freight, Mobilization, and Delivery related charges for equipment, supplies, and materials will be invoiced at cost plus Standard Markup.

### **Labor Provisions**

**Standard Rate/Hour:** The Standard Rate is the hourly rate for Work performed during a Standard Work Day, per the Labor Classification in the Rate Schedule. The Standard Work Day is defined as the first eight (8) hours of each shift worked.

**US Observed Holidays (Holiday):** New Year's Day, Martin Luther King Jr. Day, Memorial Day, Independence Day, Labor Day, Veteran's Day, Thanksgiving Day, and Christmas Day. Any Work performed on a Holiday shall be billed at a factor of two (2.0) times the Standard Rate/Hour.

**Premium Rate/Hour:** The Premium Rate/Hour billable as overtime shall be billed at the rate of one and one-half (1.5) times the Standard Rate/Hour for Work performed by each person that works in excess of eight (8) hours per day, or for Work performed on Saturdays and Sundays. Work performed on Holidays will be billed at two (2.0) times the Standard Rate/Hour.

- Labor overtime determination and calculation is also subject to any federal or state laws, and prevailing wage requirements. Supporting documentation for prevailing wage and union pricing will be available upon request.
- For work performed in large metropolitan cities, such as, but not limited to, New York City and the Tri State surrounding area, Boston, Philadelphia, Atlanta, Miami, Phoenix, Washington D.C., Baltimore, Chicago, Seattle, Las Vegas and surrounding areas, as well as in states of California, Oregon, and Alaska, an additional minimum 25% markup will be added to all published Labor Rates and/or T&M Rate Schedule.
- Please note that Signal may have salaried employees assigned to the project; however, they will be billed pursuant to the Labor Classification for the work they are performing, and overtime rates will apply accordingly.

**Standby:** When circumstances beyond Signal's control require personnel to be delayed from beginning work, the Standard Rate/Hour will be charged, per person delayed based on actual time recorded per the daily crew activity sheet.

**Travel Time:** Billable time will be billed on the port to port basis (i.e.: office to jobsite / jobsite to office, commuting to jobsite) including out of town travel. Daily commute hours will be billed at the applicable Labor Rate per Labor Classification in this Rate Schedule and will be included in overtime billing amount calculations. Travel time for mobilization and demobilization is not included in overtime calculations and will be billed at straight time only.

**Small Tools and Miscellaneous Supply:** Direct Supervisors and other Labor Classes will be billed at 3% of Total Billable Labor.

**Per Diem:** Signal will bill for Per Diem for out of town Work at the rate set forth by IRS in [www.gsa.gov](http://www.gsa.gov), per person, per day, for each day personnel working on the Project.

**Labor Classification Definitions:** Below provides clarity on specific labor classifications.

**General Labor**

- Cleaning up worksites from debris
- Handling and transport of Non-hazardous materials and equipment
- Perform support roles to skilled workers

**Restoration Labor**

- Assess damage materials to determine what can be saved
- Cleaning of architectural surfaces, substrates, and framing
- Removing damaged and/or identified building materials
- Position and monitor portable dehumidification equipment

**Certified Remediation Technician**

- Completes all aspects of a mold remediation project to decontaminate an impacted space
- Ensure the developed mold protocol from the supporting Industrial Hygienist is followed and completed at the highest level
- Holds mold remediation worker certification
- For projects where mold is not involved, workers that are fit tested and trained for respirator use will be billed at the CRT rate

**Drying/Dehumidification Technician**

- Responsible for installation, maintenance, and positioning of drying equipment to support moisture control efforts
- Familiar with operating requirements for dehumidification units, air conditioners and air movers and is responsible for ensuring equipment is maximizing the drying efforts
- Responsible for moisture mapping, equipment manipulation and psychometric levels documentation

**Water Extraction Technician**

- Collection of standing water samples for testing to determine containment in the water
- Operate and maintain a Truck Mounted Unit for water extraction
- Operate and maintain portable extraction equipment

**Subcontractor / Vendors**

**Subcontracted Services:** Subcontracted services are outside services or specialty services provided within the scope of the Project, and incurred by Contractor in its execution of the Project. Subcontractor labor will be billed based on the published Labor Classification and Hourly Rates listed above including and specifically identified in this Exhibit A. All other applicable billable items including but not limited to per diem, small tools, vehicles, mileage, lodging will be charged as published in pricing schedule pertaining to this Project.

**Pass Through Trades and Vendors:** This includes certain Services performed by a third-party that may or may not be part of the Rate Schedules, to be billed at Invoice plus Standard Markup. In the event Contractor hires other Contractors to provide labor or other trades, Contractor may pass through such invoices plus the Standard Markup in lieu of scheduling such labor or other trades.

## **Reimbursable Items**

**Travel:** Travel, such as but not limited to, airfare, rental cars, hotels, parking, fuel, and taxi will be billed at Invoice plus the Standard Markup.

## **Catastrophe Response Fee**

Signal will charge a CAT Fee totaling 4% of the total invoice for the duration of the project, for all projects that are the result of any of the following: hurricanes, tropical storms, windstorms, floods, tornadoes, wildfires, earthquakes, hailstorms, snowstorms, polar vortex events, or any event requiring the response of the Signal Catastrophe Team. This fee assists in covering additional costs associated with this type of work including, but not limited to: Large Loss or Catastrophe Management, Logistics, Laydown Yards, Staging Lots, Warehousing, Warehouse Labor, and Inventory Control Personnel not assigned to a specific project.

## **Mobilization Support**

Signal will charge all direct and indirect costs to mobilize and demobilize to-and-from the site at cost plus the Standard Markup. In addition, all labor utilized to load, unload, clean, service, and return to inventory, will be invoiced based on the timesheets for the work performed and the appropriate labor classification. Overtime, premium, and double time charges will apply if appropriate.

## **Administrative Surcharge**

Signal will charge an administrative fee totaling 1% of the total invoice for the duration of the project. This fee is for corporate oversight and management, which includes but is not limited to the following: Operations Management, Administrative Support, office supplies, computers, tablets, communication devices, and any off-site administrative personnel that support field operations before and after the project start/completion date.

## **General**

The Rate Schedules identified in this Exhibit A shall not be subject to change, unless otherwise agreed to by the Parties.

**Insurance Premiums, Taxes, Permits, and Fees:** The rates contained in this Schedule are exclusive of all insurance premiums, bond fees, federal, state and local taxes, and associated permits or fees. Those insurance premiums, bond fees, taxes, permit costs and fees shall be billed by Contractor to the Customer plus a 10% markup.

## **Pricing Variables**

The Standard Pricing outlined in this T&M Rate Schedule will not increase in the event of a regional or national catastrophe. Unfortunately, we have no control over Suppliers, Vendors, and Subcontractors that do increase their pricing as a result of a catastrophe. In the event third party costs are increased, Contractor will pass through such invoices, plus Standard Markup, in lieu of scheduling them at the published rates in this Exhibit.

## **Audit/Clerk**

If an audit by a third-party, i.e. Clerk of the Works or Outside Consultant, Contractor shall be notified within 24-hours of start of Work. Contractor reserves right to charge administrative and management hours or retain a Third-Party Consultant to assist with this Work. If a Third-Party Vendor is retained, the total cost of their services will be charged plus the Standard Markup.

## Drone and Matterport Scans Inspection

We offer three types of drone inspections. Each of them depends on FAA rules and regulations regarding airspace so not all buildings or properties qualify for flying. A licensed FAA part 107 drone pilot will control the drone. A second individual will be required to act as a spotter at all times during operation of the aircraft so that the aircraft has constant visual contact. Wind or weather will delay the drone flight. Permission from the building owner must be obtained prior to flying the drone above the property and never will the drone be allowed to fly over restricted buildings, airspace or any people.

### 1. Roof/exterior measurements

- a. This drone inspection will fly the perimeter of the building at altitude with the intention of measuring the structure. A roof and/or elevation measurement report will be provided from one of SIGNAL's vendors.
- b. The building/structure must be under 3 stories and fit within the software's parameters for a flight (this disqualifies very large commercial structures).
- c. A structure in this rate sheet is defined as one contiguous building. Any amount of separation between two free standing buildings will be considered two structures.
- d. Roof/exterior drone flight cost:
  - i. \$1,300 for the first structure measured, with any subsequent building during the same inspection on the same property adding an additional \$400 per structure if flown on the same day.
  - ii. Any related expenses getting the pilot and the drone to the property as well as any expenses related to the travel and the time spent traveling are in excess of this cost.

### 2. Photo documentation

- a. Drone will fly the structure to attempt to perform a visual inspection of the structure and take photos and/or video during flight.
- b. There are no building size restrictions on this type of an inspection.
- c. Photo document cost:
  - i. \$1,500 for the initial 3 hours on site. The remaining time on site and processing the images will be billed at the consulting labor rates above.
  - ii. Any related expenses getting the pilot and the drone to the property as well as any expenses related to the travel and the time spent traveling are in excess of this cost.

### 3. Infrared documentation

- a. This drone inspection is typically performed during a very limited timeframe just before and during dusk. Drones may not be flown after dark.
- b. The inspection generally looks for water trapped below the surface of a roof system or behind an exterior cladding wall system.
- c. The manpower required for this type of an inspection is one pilot, one spotter, and one ground crew to mark suspicious areas for further investigation the following day. This investigation may include cutting a core sample to test for water.
- d. Infrared documentation cost:
  - i. \$4,000 for the initial 2 hours on site. The remaining time on site for all workers as well as the processing of the images and creation of the report will be billed at the consulting labor rates above.
  - ii. Any related expenses getting the pilot, the crew and the drone to the property as well as any expenses related to the travel and the time spent traveling are in excess of this cost.

All drone prices are for just the pilot, any other needs for manpower for spotting will be charged at the consulting labor rates above.

\* The rates for Property Condition Assessments and Risk Assessments are at the \$180.00 per hour rate.

**At any time, the pilot may (at their discretion) cancel the drone flight for any reason.**

**Matterport Scans Inspection:** We offer three types of Matterport inspections. Each of them depends on the needs of the client. This cost is dependent on the consultant's rate to perform the scan and the type of scan requested by the client. A demo of the process can be provided at the client's request.

- 1) Basic Inspection and Scan - Dollhouse view of affected area or complete structure.
- 2) In Depth Inspection and Scan with Floor Plans of the building/structure or affected area as directed by the client.
- 3) Comprehensive Scan, including Matteredtags™, Schematic Floor Plans, and Measurements.